

Message Text

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PAGE 01 QUITO 03142 011000Z

44

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TO USDOC WASHDC

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AMCONSUL MONTREAL

AMCONSUL GUAYAQUIL

UNCLAS QUITO 3142

USDOC FOR OED/MEPD

E.O. 11652: N/A

TAGS: BEXP, EC

SUBJECT: MAJOR PROJECT: SELVA ALEGRE CEMENT PLANT

REF: 75 QUITO 2929, 75 QUITO 9225

1. CEMENTOS SELVA ALEGRE C.E.M. ANNOUNCED IN LOCAL PRESS APRIL 25 THAT IT IS REOPENING INVITATION FOR COMPETITIVE OFFERS (PART I) FOR THE DETAILED DESIGN, PROVISION OF ALL PLANS, SUPPLY OF EQUIPMENT, AND CONSTRUCTION AND START-UP OF SELVA ALEGRE PLANT WHICH WILL HAVE CAPACITY OF 1,000 METRIC TONS PER DAY OF CLINKER TO PRODUCE PORTLAND ASTM TYPE 1 CEMENT. HOWEVER, CONTEST IS OPEN ONLY TO COMPANIES OR CONSORTIUMS WHICH ARE LEGALLY DOMICILED AND REGISTERED IN CANADA (SEE COMMENT BELOW). INTERESTED FIRMS ARE REQUIRED TO A) FULFILL CONDITIONS REQUIRED BY THE FINANCING INSTITUTIONS; B) HAVE RECOGNIZED REPUTATION FOR THE DESIGN, MANUFACTURE, INSTALLATION AND START-UP OF INTEGRATED CEMENT 9)-,SS. AND C) HAVE COMPLETED AT LEAST THREE (3) SUCH PLANTS DURING THE LAST FIVE (5) YEARS, ONE OF WHICH IN A DEVELOPING COUNTRY.

2. OFFERS MUST BE SUBMITTED NO LATER THAN 4 P.M. JULY 19, 1976 (MONTREAL TIME) TO SURVEYER NENNINGER AND CHENEVERT INC. (S.N.C.), 1550 DE MAISONNEUVE BLVD. WEST,
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MONTREAL H3G 1N2, CANADA, ATTN: MR. H. A. SCHUBERT,

PROJECT MANAGER. INSTRUCTIONS AND APPLICATIONS FORMS MUST BE OBTAINED FROM SAME NO LATER THAN MAY 10, 1976, AT NON-REFUNDABLE COST OF US\$1,000. OFFERS MUST BE DELIVERED IN PERSON TO SURVEYER. CANADIAN RULES GOVERNING THE SUBMISSION OF COMPETITIVE OFFERS WILL APPLY. CEMENTOS SELVA ALEGRE RESERVES RIGHT TO REJECT ANY OR ALL OFFERS.

3. COMMENT CEMENTOS SELVA ALEGRE C.E.M. HAS RECEIVED LOANS TOTALING US\$38.1 MILLION FOR THIS PROJECT: US\$12.6 MILLION FROM IDB, AND ANOTHER US\$26 MILLION (SOME REPORTS MENTION 28 MILLION) FROM ROYAL BANK OF CANADA AND CANADIAN EXPORT DEVELOPMENT CORPORATION. THE BANK OF AMERICA HAS ALSO PROVIDED A LOAN OF US10 MILLION TO ECUADOR'S MINISTRY OF PUBLIC WORKS TO BUILD A ROAD LEADING TO THE PLANT. LOCAL PRESS HAS STATED THAT TWO PUBLIC TENDERS WILL BE CALLED: THAT MENTIONED ABOVE BY SURVEYER NENNINGER AND CHENEVERT, FOR PLANT, AND ONE OTHER FOR PROVISION OF ACCESSORY EQUIPMENT TO BE FINANCED FROM IDB LOAN FUNDS.
HEMENWAY

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